Rationalisation instead of Rationality



Corporate Public Spheres between Refeudalisation and Revitalisation

Brinkmann, U.; Heiland, H. (2021): Rationalisierung statt Rationalität – Betriebliche Öffentlichkeiten zwischen Refeudalisierung und Revitalisierung. In: Seeliger, M. & Sevignani, S. (Hrsg.). Ein neuer Strukturwandel der Öffentlichkeit? Leviathan Sonderband 37. Baden-Baden: Nomos, S. 115-136.



Habermas' "Structural Transformation of the Public Sphere"

- The public sphere as a rational mode of communication free of restrictions (Habermas 2015[1962]:121 & 156)
- Public sphere rationalises domination by linking it to reason (311)
- The public sphere is linked to bourgeois society (56 & 122f.)
- Class struggles and PR lead to refeudalisation and pseudo-publics





Habermas' "Structural Transformation of the Public Sphere"

 Criticism of idealisation and substantialisation of the public sphere while ignoring exclusions

(Baker 1992; Benhabib 1992; Black Public Sphere Collective 1992; Eley 1992; Fraser 1992; 2007)

Criticism of the focus on bourgeois forms of the public sphere

(Negt/Kluge 1972)

Proletarian publics are ignored

 The realm of production and its public spheres are only considered abstractly in Habermas texts (Ganßmann 1990; Elbe 2017)





2. Corporate Public Spheres

- Companies are "private governments" (Anderson 2019)
 - Domination is not legitimised by reason, but by labour contracts
 - Effectiveness and efficiency instead of insight and reasons
- Corporate public= sphere of the employees of a company gathered as an audience
 - ➤ It can both secure and challenge corporate authority

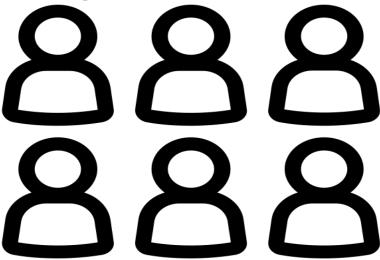




2. Corporate Public Spheres

Participation in the public sphere in companies is realised in three ways:

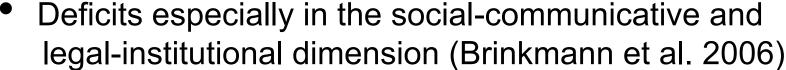
- 1) Institutionalised codetermination (BetrVG),
- 2) Situationally granted offers of participation by the management and
- 3) unstructured obstinate publics on the shop floor.





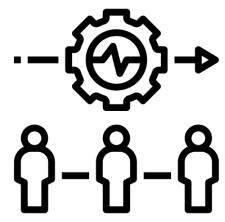
3.1 Codetermination: Precarisation of Employment

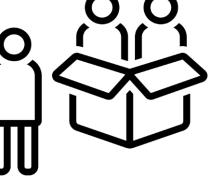
- Companies are subject to change
 - Restructuring alters the demos of co-determination
- Example: temporary agency work



➤ Few social relations and exclusion from co-determination (Brinkmann/Nachtwey 2017)

Temporary work as undermining of corporate counter-publics

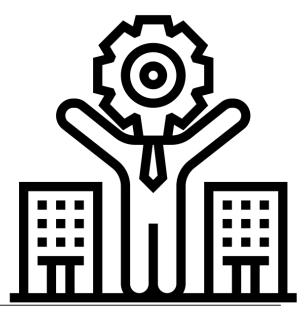






3.2 Situational Participation: Corporate Culture

- Habermas: More publicity but less public reasoning
- Corporate culture as instrumental public sphere
 - ➤ Company community, company families, company newspapers, quality circles (Krell 1994, Dörre 2002)
- Situationally and top-down granted publics
 - > Highly regulated and limited in content
 - Goal: workers' knowledge, motivation, internal cohesion
 - Rationalisation instead of rationality





 Digital public spheres: comprehensive surveillance (Zuboff 2018) or increased inclusion and reach (Shirky 2011)?







- Digital public spheres: comprehensive surveillance (Zuboff 2018) or increased inclusion and reach (Shirky 2011)?
- Platform-mediated courier work shows the contested role of obstinate corporate publics











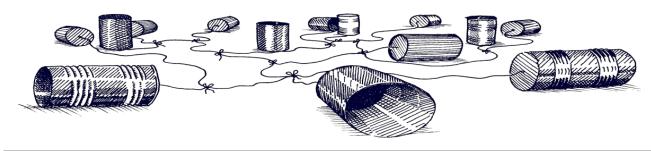




- Algorithmic management: automatised organisation of work processes (Lee et al. 2015; Heiland 2018)
- Algorithms as technological rationality, which consolidates and legitimises corporate power through (quasi)objective decisions
- 63% of riders say they feel at the mercy of technology very often or often (Heiland/Brinkmann 2020: 135)
- Functional system integration replaces communicative social integration
- Refeudalisation



- However: 61% of riders have very frequent or frequent contact with colleagues.
- Contrast of entrepreneurial and plebeian public sphere
 - Platforms established chats as instrumental public sphere to enable collegial self-help
 - In 2017, riders discussed working conditions and works council elections in the chat
 - Deliveroo deleted the critical posts and later deactivated the chat
 - Riders reacted with autonomous chat groups and regained their role as "reasoning private citizens"
- ➤ **Revitalisation**: Obstinate corporate public spheres that enable collective action





4. Conclusion

- Habermas' concept is suitable for analysing the development, legitimisation and undermining of domination - also in the workplace
- Three types of corporate public spheres:
 - a. Institutionalise codetermination
 - b. Situationally granted participation
 - c. Unstructured obstinate publics
- Refeudalisation tendencies can be observed in all three:
 Limitation, instrumentalisation or obstruction of the public sphere
- Yet, revitalisation through digitalisation as well





Thank you for your attention.

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